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LATCHES HANDLES LINKAGES HINGES ELECTRONICS LOCKS/KEYS

EDITION 34 DECEMBER 2019



Season's Greetings to all our TriMark customers and friends. As the Holiday graphic says, it is that time of year when we tend to reflect on the past year as well as take our first steps towards the new year!

2019 marks the 10th year of the US economic expansion and sales to the rest of the world have also been strong. However, uncertainties remain, tariffs continue to be a factor and it is unsure if we are going to get some tariff relief in 2020. The other wild card is Brexit, if there is a no-deal Brexit, currencies will be impacted as well as the potential for supply chain disruption.

The fact that TriMark manufactures products in the US, Europe and China, puts us in a good

position to supply and source components and finished goods at the location where it best serves our customers.

We continue to be optimistic about our business and the markets we serve and look forward to the opportunities that 2020 will present. Wishing you and your Company all the best as we enter 2020. We look forward to working together throughout the upcoming year - **thanks again for your business**.

TriMark demonstrates Access Hardware at Agritechnica



Agritechnica has once again impressively demonstrated its outstanding position as the world's leading trade fair for agricultural technologies. With 2,820 exhibitors and 450,000 visitors from 152 countries, the show focused on the current challenges of agriculture; increasing productivity and protection of the climate, environment and resources worldwide. Exhibitors included 2,820 companies from 53 countries, including the world's leading manufacturers, they showed a complete range of tractors, machines, implements, advanced technology and accessories.

Tri*Mark* continues to expand product and platform offerings for the world-wide agricultural equipment market. Our customers are demanding innovation and, based on Tri*Mark*'s continued growth in this market, we are delivering access solutions for the real world.

We invite you to check out our website at <u>www.trimarkcorp.com</u> to see why Tri*Mark* is the leading global door solution provider offering Global **Reach**, Global **Support** and Global **Supply** of access door systems.

If you didn't get a chance to stop by our booth or attend the show...here's a little of what you missed:

e-ASK Keyless Entry Systems

Tri*Mark*'s e-*ASK* keyless entry systems adds further functionality, convenience, productivity and security to your access door systems.

<u>Click here for all the production information!</u>



TouchOne Suite of Access Hardware

TouchOne - Our latest New Suite of Access Hardware named TouchOne utilize shared styling cues to infuse your cab and enclosures with a contemporary look and feel. The aesthetic design elements have been specifically developed to provide customers with a very comfortable and tactile feel for the main door and window touch points.

Click here for all the product information!

Integrated Access Systems

We had on-display six popular access systems that range from simple compartment solutions up to several full personnel door solutions that set the standard in excellence, design and value in the field.

Click here for all the product information!

Modular Pull Handle Family

Tri*Mark*'s Modular Pull Handle Family offers the OEM different levels of features/benefits ranging from the most basic mechanical function all the way up to an e-Locking capacitive sense version for passive keyless entry. Providing the same mounting and similar space claims, this family of six products provides for standardization across OEM platforms, good/better/best functionality and allows for product differentiation and upgrades.



Tri*Mark.* Integrated Access Systems



Compression Latches

Tri*Mark* has several 'off the shelf' Compression Latches that are designed to provide consistent gasket compression for vibration dampening and elimination of rattle and noise. Models range from light duty panel latches up to heavy duty latches designed and tested for demanding work environments and high vibrational loads.



Click here for all the product information!

The 2019 Tri*Mark* Product Catalog is now available in digital format



e-Catalog Features:

- Search by product family, name or product type
- Toggle between single- and double-pages views based on preferences
- Download individual pages or page ranges to share or save Add notes throughout the catalog to keep track of comments, questions and product options
- Send individual catalog pages directly to mail inboxes or post on social media with a single click
- Crop images or specific pieces of catalog information to share, download or print
- Access technical information by simply clicking on product codes
- View page thumbnails for faster access to specific product sections
- Use the arrows, bookmarks or table of contents tab to make navigation a breeze

DIRECT ACCESS!

TriMark's Corporate Catalog

TriMark's LD Catalog





LOOKING AHEAD: Visit TriM*ark* at CONEXPO 2020

CONEXPO-CON/AGG

NORTH AMERICA'S LARGEST CONSTRUCTION TRADE SHOW

Don't miss the opportunity to attend the trade show where every construction industry professional will be March 10-14, 2020 in Las Vegas.

TriMark looks forward to seeing you there!





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